VINACAPITAL-VIBF

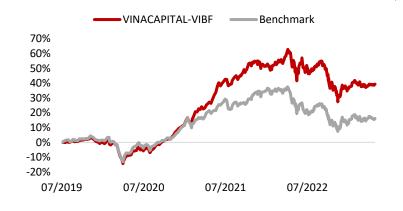
Investment approach

The Fund has a goal of providing investors with exposure to potential equity appreciation while also investing in fixed income to reduce overall portfolio volatility. The Fund has a standard allocation of 50%/50%.

The Fund focuses on investing into companies with strong fundamentals, large market shares, good corporate governance, healthy financial status and reasonable valuations compared to their potential upside.

The Fund will also take positions in bills, bonds, certificate of deposits, and other fixed-income products issued by creditworthy companies with sustainable profitability and high capital adequacy.

NAV growth since inception



The performance data featured represents past performance, which is no guarantee of future results. Investment return and principal value of an investment will fluctuate; therefore, you may have a gain or loss when you sell your fund units. Current performance may be higher or lower than the performance data quoted.

Fund performance

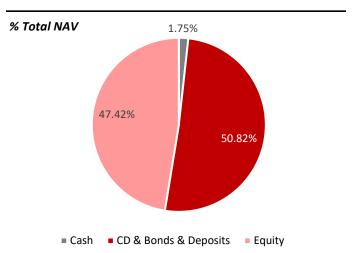
| | VINACAPITAL-VIBF | ВМ |
|---------------------------------------|------------------|------|
| Total AUM (VND billion) | 443.0 | |
| NAV/Share | 13,933.9 | |
| Apr 2023 return (%) | 0.5 | -0.4 |
| YTD 2023 return (%) | 2.3 | 3.3 |
| 3-year annualized return (%) | 15.2 | 8.3 |
| Annualized return since inception (%) | 9.0 | 4.0 |
| Cumulative return since inception (%) | 39.3 | 16.2 |
| | | |

(The NAV is net of management fee and administrative expenses)

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Investment allocation



Fund information

| runu iinoimation | | | | | |
|-----------------------------------|---|--|--|--|--|
| Inception | 2/7/2019 | | | | |
| Management fee | 1.75% per annum | | | | |
| Subscription fee | 0.0% | | | | |
| | 2.0% < 12 months | | | | |
| Redemption fee | 1.5% >= 12 months | | | | |
| | 0.5% >= 24 months | | | | |
| Custodian and Supervisory Bank | Standard Chartered Bank Ltd. (Vietnam) | | | | |
| Auditor | PwC Vietnam | | | | |
| Trading frequency | Daily, from Monday to Friday | | | | |
| Benchmark (BM) | Average of VN-Index and 12-month VND denominated deposit rate by Vietcombank. | | | | |

Equity portfolio statistics

| | VINACAPITAL-VIBF | BM |
|------------------------|------------------|------|
| Trailing P/E (x) (*) | 12.1 | 14.1 |
| Trailing P/B (x) (*) | 2.2 | 1.6 |
| Trailing ROE (%) (*) | 17.1 | 13.1 |
| Dividend yield (%) (*) | 2.2 | 1.8 |
| No. of stocks | 22 | 403 |

(*) Trailing 12-month data

Fixed-income portfolio statistics

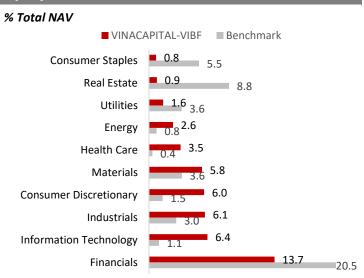
| Macaulay Duration (years) | 0.9 |
|---------------------------|-----|
| Yield-To-Maturity (%) | 8.0 |

Source: Bloomberg, VinaCapital's forecast



VinaCapital Insights Balanced Fund (VINACAPITAL-VIBF)

Equity sector allocation



Top holdings

| | Ticker | Sector | Weighted (%) |
|--------|--------|------------------------|--------------|
| Equity | FPT | Information Technology | 6.4 |
| | PNJ | Consumer Discretionary | 4.5 |
| | VCB | Financials | 4.1 |
| | STB | Financials | 3.3 |
| | ACB | Financials | 3.2 |
| Bond | KDH | Real Estate | 8.1 |
| | TN1 | Real Estate | 8.0 |
| | BAF | Consumer Staples | 4.6 |

Comments from fund manager

BOND MARKET UPDATE

To counter the slowdown in Vietnam's GDP growth this year, we have seen Government's and SBV's increasing efforts by issuing many supportive policies. On April 23, the SBV issued 2 revised circulars on the bond trading activities of commercial banks (Circular 03) and on debt restructuring (Circular 02). In general, with these two new circulars, banks are now provided with the necessary tools to handle the issues related to corporate bonds and loans to customers who are struggling in their business. Meanwhile, borrowers may have more time to prepare for their upcoming repayments According to data from the SBV, credit growth as of April 20 reached 2.75% on a year-to-date basis, a notable increase from the mid of March (the number as of March 20 was 1.61%) after banks have offered lower interest rates to borrowers. At present, the SBV continues to encourage commercial banks to reduce interest rates to support the economy. As a result, end-of-April's deposit rate for 6M and 12M dropped by 20-50 bps MoM, dropped 100-200bps YTD, but still higher than Apr-22 by 100-250 bps.

Comments from fund manager (cont.)

After the significant improvement in the previous month, the issuance amount of corporate bonds was muted again in April with only VND2,671 billion issuance value, a significant drop of 91.1% YoY. Of which, there were total of 2 domestic bond issuances including VND2,000 billion via the public offering from MSN Group in the Consumer Staples sector (accounted for 74.9% of total issuance) and VND671 billion via the private placement from North Star Holding in the Real Estate sector (account for 25.1%).

EQUITY MARKET COMMENTARY

The VN-Index fell 1.5% in April to close at 1,049. On a year-to-date basis, Vietnam's stock market has advanced by 4.2%. The market entered April with positive sentiment thanks to the Government's policies to support the economy and the real estate and bond market. The VN-Index reached its monthly high at 1,081 points on 5 April. However, the market then came under profit-taking pressure towards the end of the month as the long national holidays approached. Additionally, weak economic data in April and the negative Q1 earnings announcements of listed companies also made investors more cautious.

The Q1 business results of listed companies indicate that businesses are experiencing a difficult period as the global economic slowdown continues to weigh on Vietnam's manufacturing and export sectors and domestic demand has weakened. Interest rates, despite having cooled down, remained high. As of 8 May 2023, 1,023 listed companies have announced Q1 business results, with the aggregate net profit of these enterprises decreasing by 18.1% YoY. The sectors with the sharpest drops included Materials, Consumer Discretionary, Consumer Staples, and Real Estate (except VHM), with Q1 profit declining by 81.6%, 66.3%, 51.4% and 45.8% YoY, respectively. On a positive note, the Energy, Healthcare, and Information Technology sectors saw Q1 profits increase by 79.1%, 34.9% and 5.6% YoY, respectively.

Foreign investors' activities were also somewhat discouraging. After being net buyers of VND6.9 trillion in Q1, foreign investors net sold VND1.5 trillion in April. Market liquidity improved, with the average daily trading value rising to VND13.4 trillion in April, up 32% MoM.

FUND COMMENTARY

VINCAPITAL-VIBF's NAV per share increased by 0.5% in April, outperforming the benchmark, which declined 0.4%. Several of the fund's top holdings outperformed the benchmark during the month, including DBD (+12.8%), ILB (+12.9%), and TNH (+8.5%), while STB (-3.4%) and BVH (-7.3%) were the laggards. On a year-to-date basis, the fund has increased 2.3% versus a 3.3% increase of the benchmark.

1Q23 earnings season concluded with the top-10 holdings recording a net profit increase of 18% YoY (weighted average), strongly beating the 18% YoY decline of broader market's profit. Our holdings have shown earnings resiliency despite the economic slowdown. The banks all achieved solid earnings growth, with VCB, MBB, ACB, and STB posting PBT growth of 13%, 11%, 26% and 49%, respectively, outperforming the banking industry as a whole, which saw profit fall by 2.3% YoY. FPT continued to maintain high growth with revenue and net profit reaching VND1.7 trillion and VND1.5 trillion, up 20% and 21% YoY respectively. VRE's Q1 business results exceeded expectations, with net profit reaching VND1.0 trillion, up 171% YoY and completing 21% of their full-year guidance. DBD, our newly added stock, beat the consensus forecast with 33% earnings growth in Q1, driven by solid sales growth and margin expansion.

Vietnam's stock market remains attractive for long-term investment with the VN-Index's 2023F P/E at just over 10x. The market needs more time to absorb the Government's supportive policies to overcome the short-term challenges and return the economy to higher growth. At present, the SBV continues to encourage commercial banks to reduce interest rates to support the economy. In the short term, there are some potential risks that investors need to pay attention to, including weak economic growth globally and domestically, a slow recovery for domestic businesses, and a large amount of bonds issued by real estate companies becoming due from the end of Q2.

| Monthly returns | | | | | | | | | | | | | |
|-----------------|--------|--------|-------|--------|--------|--------|--------|-------|--------|--------|--------|--------|---------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
| 2021 | -0.41% | 8.27% | 1.46% | 3.33% | 9.86% | 1.91% | -0.71% | 1.97% | 2.90% | 3.85% | -0.23% | -1.03% | 35.22% |
| 2022 | -0.10% | 1.93% | 3.11% | -2.76% | -1.63% | -1.71% | -0.78% | 3.86% | -5.88% | -5.53% | -1.51% | 0.45% | -10.52% |
| 2023 | 3.97% | -2.79% | 0.64% | 0.55% | | | | | | | | | 2.27% |

Important information

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