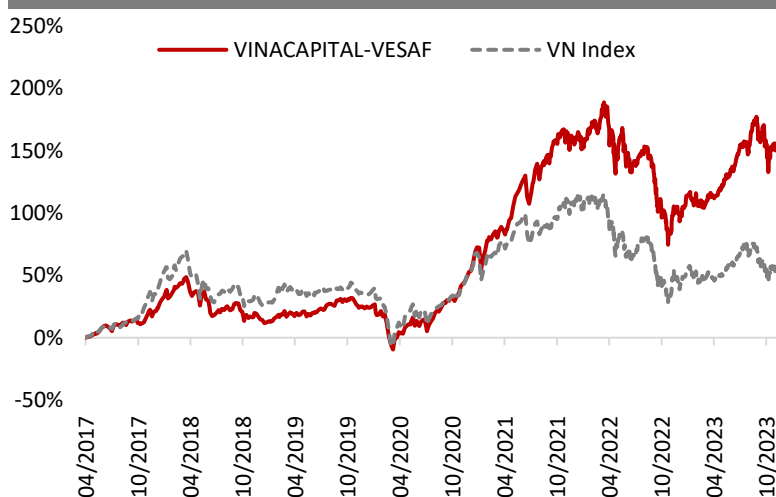


VINACAPITAL-VESAF Investment approach

Invest in all equity opportunities unencumbered by foreign restriction or size. The strategy of the fund is to take meaningful stakes in companies with a robust franchise that we believe can benefit from the domestic growth of the country.

NAV growth since inception



The performance data featured represents past performance, which is no guarantee of future results. Investment return and principal value of an investment will fluctuate; therefore, you may have a gain or loss when you sell your fund units. Current performance may be higher or lower than the performance data quoted.

Fund performance

	VINACAPITAL-VESAF	VN-Index
Total AUM (VND billion)	1,417.2	
NAV/Share (VND)	25,196.2	
Nov 2023 return (%)	8.2	6.4
YTD 2023 return (%)	27.6	8.6
3-year annualized return (%)	20.6	2.9
Annualized return since inception (%)	15.0	6.8
Cumulative return since inception (%)	152.0	54.2

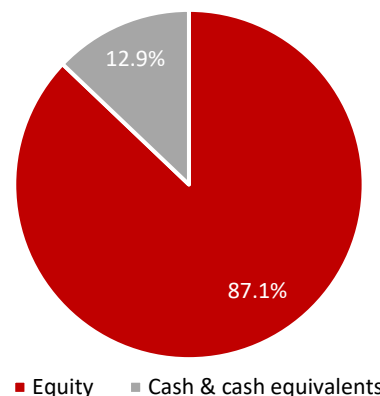
(The NAV is net of management fee and administrative expenses)

Investor Relations: irwm@vinacapital.com

Tel: +84 28 38 27 85 35

Investment allocation

% Total NAV



Fund information

Inception	18/04/2017
Management fee	1.75% per annum
Subscription fee	0.0%
Redemption fee	2.0% < 12 months 1.5% >= 12 months 0.5% >= 24 months
PIT	0.1%
Custodian and Supervisory Bank	Standard Chartered Bank Ltd. (Vietnam)
Auditor	PwC Vietnam
Trading frequency	Daily, From Monday to Friday
Benchmark	VN-Index

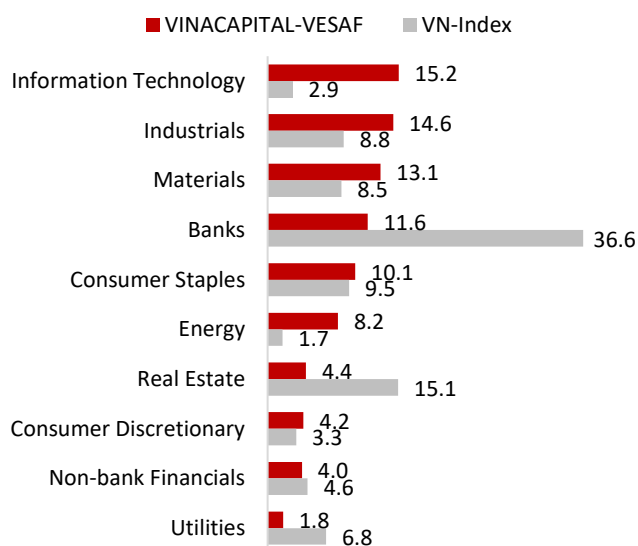
Portfolio statistics

	VINACAPITAL-VESAF	VN-Index
2023 P/E (x)	10.3	11.5
2023 P/B (x)	2.0	1.5
2023 ROE (%)	15.6	13.5
Dividend yield (%)	3.0	3.1
Portfolio turnover 12M (%)	25.5	-
Sharpe ratio	0.5	0.2
No. of equities	27	416

Source: Bloomberg, VinaCapital's forecast

Sector allocation

% Total NAV



Top holdings

Stock	Sector	% NAV
FPT	Information Technology	15.2
MBB	Banks	7.3
QNS	Consumer Staples	5.3
FMC	Consumer Staples	4.8
SZC	Industrials	4.6
PVS	Energy	4.6
STB	Banks	4.3
PTB	Materials	3.9
DPR	Materials	3.5
KDH	Real Estate	3.0

Comments from fund manager

MARKET UPDATE

The VN-Index rebounded by 6.4% in November after October's sharp 10.9% drop. The market's performance in November lifted the VN-Index's gain since the start of the year to 8.6%.

Investor sentiment improved in November as some of the negative factors that weighed on the market in October eased. Exchange rate pressure subsided as the USD/VND rate fell from 24,600 at the end of October to about 24,300 at the end of November. The lower exchange rate was supported by an expectation that the US Federal Reserve would stop raising interest rates. Indeed, the 10-year US Treasury yield declined from 5.0% in October to 4.3% in November. Moreover, Vietnam maintained a trade surplus of USD1.3 billion in November and USD25.8 billion YTD, while foreign direct investment disbursement reached USD20.3 billion YTD (+2.9% YoY). These factors helped to stabilize the exchange rate, which has increased by nearly 3% since the beginning of the year.

Global stock markets performed better in November as investors expected the end of monetary tightening. The MSCI Global index and the MSCI Emerging Market index rose by 8.7% and 7.4% respectively in the month.

Domestic investors were more optimistic, with the average daily trading value on the combined three bourses reaching VND19.3 trillion, a 14% increase from October. However, foreign investors continued to be net sellers for the eighth month in a row, with a net selling value of VND3.5 trillion in November, bringing year-to-date net sales to VND12.7 trillion.

At the end of November 2023, the VN-Index traded at a 2023F P/E of 11.5x, and aggregate net profit of listed companies was expected to grow by nearly 20% in 2024 thanks to economic recovery, improved consumer spending, and lower interest costs. The National Assembly set a GDP growth target of 6-6.5% for 2024 and an inflation target of 4-4.5% during its session in November. Some macroeconomic indicators continued to improve in November, such as retail sales of consumer goods and services, which rose by 1.4% MoM and 10.1% YoY, bringing the 11M23 growth to 7% YoY in real terms. The industrial production index advanced 3.0% MoM and 5.8% YoY. Nevertheless, the economic recovery in the upcoming 2-3 months may not accelerate further as new orders for manufacturers have slowed down, as indicated by the Purchasing Managers' Index (PMI), which dropped to 47.3 in November – the lowest level in the last five months – from 49.6 in October.

UPDATES ON VINACAPITAL-VESAF

The portfolio continued to beat the broad market with a monthly return of 8.2% in November, mostly attributable to the strong rebound of holdings in the industrials sector, notably SZC (+35.3%), PC1 (+29.6%), and HAH (+27.2%), as well as the robust performance of large holdings FPT (+10.7%) and PVS (+17.0%). These companies have shown operational resilience despite a challenging macro environment, with positive near-term catalysts and industry tailwinds, which have boosted their share prices.

Our recent visits to the above companies reconfirmed our optimism on their outlooks. SZC (industrial parks) has a large and clear industrial land bank ready for lease, as well as nearly fully compensated residential land next to its industrial zone, which will enable it to accelerate pre-sales when market conditions improve. The company has been in the process of issuing additional shares, the proceeds of which will be used to lower the gearing ratio and finance the new project. Although 2024 EPS growth will be partially diluted in the case of successful issuance, the issuance helps to balance the company's capital structure and facilitate future expansion. PC1 (energy) expects growth in the power construction segment, driven by the pipeline for transmission lines and better-than-expected nickel sales volume. Earnings are expected to improve significantly in 2024 from a low base in 2023. HAH (logistics) expects weak throughput volumes due to the slow recovery in total exports but saw initial signs of recovery in trade with China. As charter freight rates have reached their trough and lease contract periods have been much shorter than before, we expect the earnings to recover in the next 12 months. PVS (energy) was supported by positive sentiment regarding the first two EPCI contracts of Block B awarded in the past two months, with construction expected to start in 2024, and the company expressed its optimism in the progress of Block B.

During the month, we repositioned some parts of the portfolio to reflect our view for 2024. As the recent market correction opened up opportunities to accumulate shares in our existing holdings at good prices, we increased exposure to FPT, MBB, PVT, and SSI. New holdings in the consumer and materials sectors were added after an assessment of the companies' competitive advantages and their ability to gain market share. We expect the recovery in domestic consumption will be rather gradual, and the accelerated infrastructure disbursement will only benefit certain companies in the industry. At the same time, some positions were fully exited due to limited upsides and some capability constraints.

Monthly returns

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2021	1.2%	12.5%	1.4%	3.4%	14.1%	6.3%	-1.2%	6.2%	3.7%	6.7%	0.0%	-0.7%	67.0%
2022	-0.8%	4.9%	3.9%	-5.6%	-2.9%	-5.8%	-1.6%	5.5%	-10.2%	-11.3%	-1.8%	-0.1%	-24.4%
2023	9.9%	-5.2%	2.1%	1.8%	5.7%	3.5%	9.4%	3.8%	-1.2%	-11.2%	8.2%		27.6%

Important information

The information contained herein has been prepared by VinaCapital Fund Management Joint Stock Company (the "Company") and is subject to updating, revision, further verification and amendment without notice.

The information does not constitute and/or form part of any offer for sale or solicitation of any offer to buy or subscribe for any securities nor shall they or any part of them form the basis of or be relied on in connection with, or act as any inducement to enter into, any contract or commitment whatsoever. Forward-looking information is based on the estimates and/or opinions of the Company at the time the statements are made, and is therefore, of no obligation to be updated or corrected to changing circumstances.