

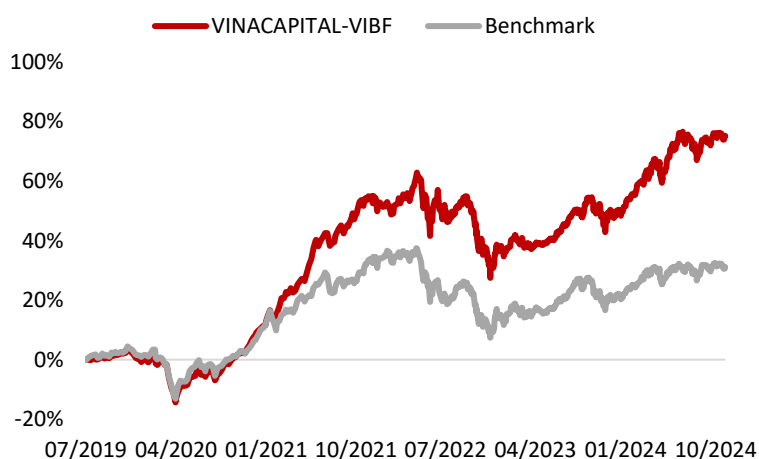
## VINACAPITAL-VIBF Investment approach

The Fund has a goal of providing investors with exposure to potential equity appreciation while also investing in fixed income to reduce overall portfolio volatility. The Fund has a standard allocation of 50%/50%.

The Fund focuses on investing into companies with strong fundamentals, large market shares, good corporate governance, healthy financial status and reasonable valuations compared to their potential upside.

The Fund will also take positions in bills, bonds, certificate of deposits, and other fixed-income products issued by creditworthy companies with sustainable profitability and high capital adequacy.

## NAV growth since inception



The performance data featured represents past performance, which is no guarantee of future results. Investment return and principal value of an investment will fluctuate; therefore, you may have a gain or loss when you sell your fund units. Current performance may be higher or lower than the performance data quoted.

## Fund performance

	VINACAPITAL-VIBF	BM
Total AUM (VND billion)	712.5	
NAV/Share	17,518.5	
Oct 2024 return (%)	(0.5)	(0.7)
YTD 2024 return (%)	15.6	7.9
3-year annualized return (% p.a.)	4.3	0.7
5-year annualized return (% p.a.)	11.4	8.5
Annualized return since inception (% p.a.)	11.1	5.2
Cumulative return since inception (%)	75.2	31.2

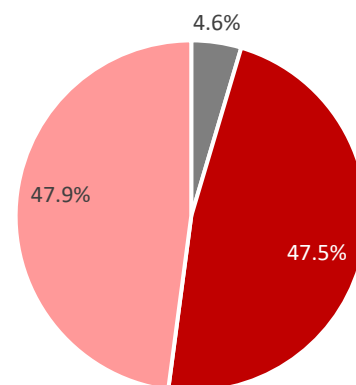
(The NAV is net of management fee and administrative expenses)

Investor Relations: [irwm@vinacapital.com](mailto:irwm@vinacapital.com)

Tel: +84 28 38 27 85 35

## Investment allocation

### % Total NAV



■ Cash ■ CD & Bonds & Deposits ■ Equity

## Fund information

Inception	07 Feb 2019
Management fee	1.75% per annum
Subscription fee	0.0%
Redemption fee	2.0% < 12 months
	1.5% >= 12 months
	0.5% >= 24 months
PIT	0.1%
Custodian and Supervisory Bank	Standard Chartered Bank Ltd. (Vietnam)
Auditor	PwC Vietnam
Trading frequency	Daily, from Monday to Friday
Benchmark (BM)	Average of VN-Index and 12-month VND denominated deposit rate by Vietcombank.

## Equity portfolio statistics

	VINACAPITAL-VIBF	BM
2024 P/E (x)	9.5	12.7
2024 P/B (x)	1.6	1.8
2024 ROE (%)	18.1	14.4
Dividend yield (%)	2.8	3.0
No. of equities	21	411

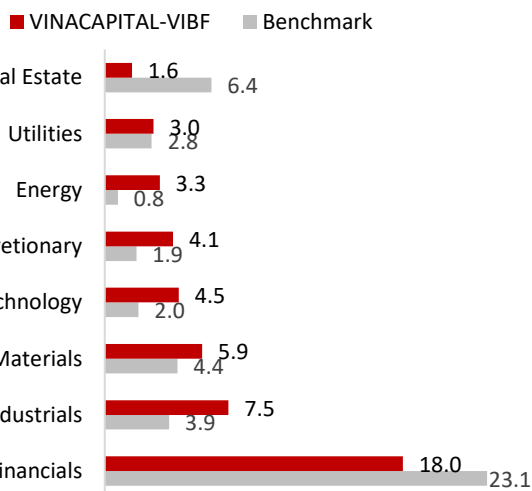
## Fixed-income portfolio statistics

Macaulay Duration (years)	0.6
Yield-To-Maturity (%)	7.6

Source: VinaCapital's forecast

Equity sector allocation

% Total NAV



Top holdings

	Ticker	Sector	Weighted (%)
Equity	MBB	Financials	6.8
	FPT	Information Technology	4.5
	ACB	Financials	3.6
	VEA	Industrials	3.0
	STB	Financials	2.8
Bond	TN1122016	Real Estate	8.4
	KDH12202	Real Estate	5.0
	TCX124012	Financials	3.2

Comments from fund manager

BOND MARKET UPDATE

In the corporate bond market, the total issuance value in October reached VND 31.21 trillion, a slight decrease of 6.8% compared to the same period last year. The banking sector continued to hold the largest share, with VND 17.5 trillion issued, accounting for approximately 56.1% of the total issuance, with an average yield of 5.9% and an average maturity of 5.5 years. The next largest sector was automobile manufacturing, with an issuance value of VND 6 trillion from Vinfast, an average yield of 13.5% and an average maturity of 2.5 years. The issuance value for the real estate sector reached VND 2.84 trillion, with Vinhomes issuing VND 2 trillion at a yield of 12% and a maturity of 3 years. The remaining issuance values include tourism (VND 2.58 trillion), consumer goods (VND 1 trillion), and others (VND 1.29 trillion).

STOCK MARKET UPDATE

In October 2024, the VN Index decreased by 1.8% to 1,264.5 points, reducing the year-to-date (YTD) growth of the Vietnamese stock market to 11.9%.

(to be cont. in next column)

Monthly returns

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2022	-0.1%	1.9%	3.1%	-2.8%	-1.6%	-1.7%	-0.8%	3.9%	-5.9%	-5.5%	-1.5%	0.5%	-10.5%
2023	4.0%	-2.8%	0.6%	0.5%	1.0%	2.9%	3.8%	1.3%	-1.0%	-5.3%	3.7%	2.2%	11.2%
2024	2.6%	4.3%	3.3%	-2.6%	4.8%	0.9%	0.0%	1.3%	0.8%	-0.5%			15.6%

Important information

The information contained herein has been prepared by VinaCapital Fund Management Joint Stock Company (the "Company") and is subject to updating, revision, further verification and amendment without notice.

The information does not constitute and/or form part of any offer for sale or solicitation of any offer to buy or subscribe for any securities nor shall they or any part of them form the basis of or be relied on in connection with, or act as any inducement to enter into, any contract or commitment whatsoever. Forward-looking information is based on the estimates and/or opinions of the Company at the time the statements are made, and is therefore, of no obligation to be updated or corrected to changing circumstances.

Comments from fund manager (Cont.)

The stock market was affected by exchange rate and the unpredictability regarding the U.S. presidential election. After weakening in September due to the U.S. Federal Reserve (Fed) cutting interest rates by 50 basis points, the USD strengthened globally in October due to positive U.S. economic data and expectations that other countries would also cut interest rates along with the U.S. In Vietnam, the USD/VND exchange rate increased from around VND 24,500/USD at the end of September to VND 25,300/USD at the end of October.

Liquidity in the stock market has remained low for several months. The average daily trading value reached VND 17.8 trillion in October across the combined three exchanges, almost unchanged from the previous month. Foreign investors were net-sellers of VND 11 trillion in October, including a major transaction where a large foreign shareholder of VIB sold an approximately 10% stake, equivalent to VND 5.4 trillion.

Listed companies announced their Q3 2024 business results. The aggregate Q3 net profit of companies across the combined three exchanges grew 20% YoY, generally meeting market expectations, except for a few banks and some companies in the export and energy sectors which performed below expectations. The banking sector's net profit advanced by 18% YoY but decreased by 8% QoQ, mainly due to reduced net interest margins from customer support policies and competition among banks. The non-banking sector achieved profit growth of 22% YoY and 10% QoQ, a relatively encouraging result.

On November 8, the Fed decided to cut interest rates by an additional 25 basis points to a range of 4.5% - 4.75%. The market now forecasts another 25 basis point rate cut in December. Therefore, we expect exchange rate pressure to ease in the near future. Vietnam's macroeconomic data for October and the Q3 business results of listed companies generally met market expectations. Additionally, Circular 68/2024/TT-BTC, effective from November 2, 2024, allows foreign institutional investors to buy securities without 100% pre-funding, helping to pave the way for Vietnam's stock market to be upgraded to emerging market status by FTSE Russell. With a 2024F P/E ratio of 12 times, the Vietnamese stock market remains reasonably valued for long-term investment.

FUND COMMENTARY

In Oct 2024, VINACAPITAL-VIBF's NAV per share experienced a decline of 0.5%, outperforming the benchmark's decline of 0.7%. Year-to-date, the fund has achieved a notable increase of 15.6%, significantly surpassing the benchmark's 7.9% rise.

Key contributors to the performance in October included STB (+5.6%), PTB (+3.8%), and VEA (+1.1%). The Materials, Consumer Discretionary, and Information Technology sectors were the contributors in October outperformance, delivering returns of 0.2%, 0.3%, and 1% respectively.

The portfolio's aggregate net profit for Q3/2024 recorded a substantial year-over-year increase of 20%, reflecting the recovery trend in both sales and margins. Noteworthy companies within the portfolio included FPT, which reported a net profit of VND 2.1 trillion (+20% YoY), driven by a 27% increase in global IT services. STB and CTG both achieved a 35% increase in profit, attributed to decent lending growth and reduced operating expenses. HPG reported net profit of VND 3 trillion, a 51% increase yoy, driven by a 19% rise in sales and margin expansion by 1.3% to 13.9%. MWG's net profit surged to VND 800 billion, a significant improvement from VND 39 billion in the previous year, supported by 13% sales growth and a 1.4% recovery in gross margin thanks to less competition in the mobile and consumer electronics as well as their grocery business becoming profitable after a large loss in the same period last year.

Our current portfolio trades at a price-to-earnings ratio of 9.5x for 2024 (compared to the benchmark's 12.7x) and offers a dividend yield of 2.8%. This reflects our strategy of selecting market leaders with attractive valuations. We approach the coming year with optimism while maintaining discipline in our portfolio management to mitigate any potential risks that may arise.