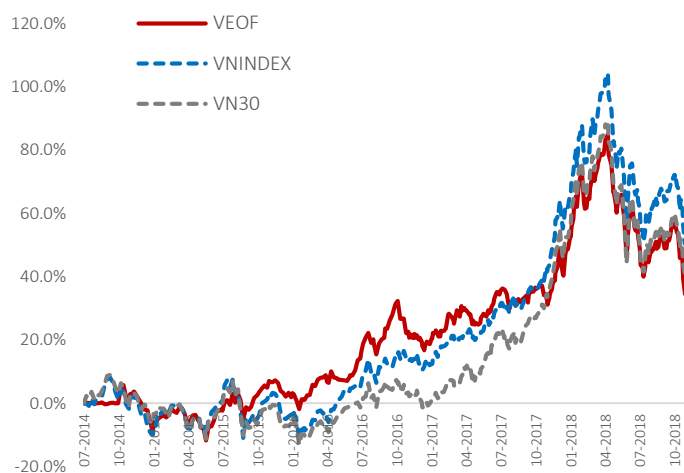


# VinaWealth Equity Opportunity Fund (VEOF)

## VEOF NAV Growth since inception (Jul 2014 – Oct 2018)



The performance data featured represents past performance, which is no guarantee of future results. Investment return and principal value of an investment will fluctuate; therefore, you may have a gain or loss when you sell your shares. Current performance may be higher or lower than the performance data quoted.

## Performance vs. Benchmark

	VEOF	VN30	VNIndex	HNXIndex
Total Assets (VND bn)	849.7			
NAV/CCQ (VNĐ)	13,933	901.6	914.8	105.4
M-o-M	-11.0%	-9.4%	-10.1%	-9.4%
Q-o-Q	-6.6%	-4.7%	-5.3%	-2.2%
Y-o-Y	-3.6%	-4.8%	-3.9%	-7.6%
YTD 2018	-8.7%	-7.6%	-7.1%	-9.8%
2017	26.7%	55.3%	48.0%	45.9%
2016	16.7%	5.5%	14.8%	0.2%
Since inception (07/2014)	39.3%	44.7%	54.7%	34.9%

(The NAV is net of management fee and administrative expenses)

## Investment Approach

Maximize return in the short to medium-term (1-3 years) by focusing primarily on Vietnamese large and medium-cap stocks with sound fundamentals and medium-term growth potential.

Target to invest >90% into listed stocks on the Vietnamese stock exchanges.

Invest up to 10% into OTC securities that will be listed/ registered within 12 months.

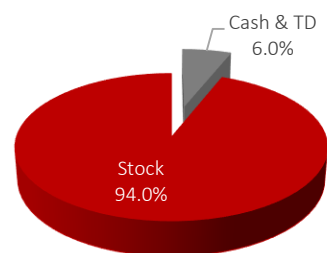
Opportunistic investments into fixed income instruments.

## Snapshot

Structure	Open Ended Equity Fund
Investment risk	HIGH
Investment return	LOW AVERAGE HIGH
Fees	LOW AVERAGE HIGH

## Investment Highlight (As of 31 Oct 2018)

### %Total Asset



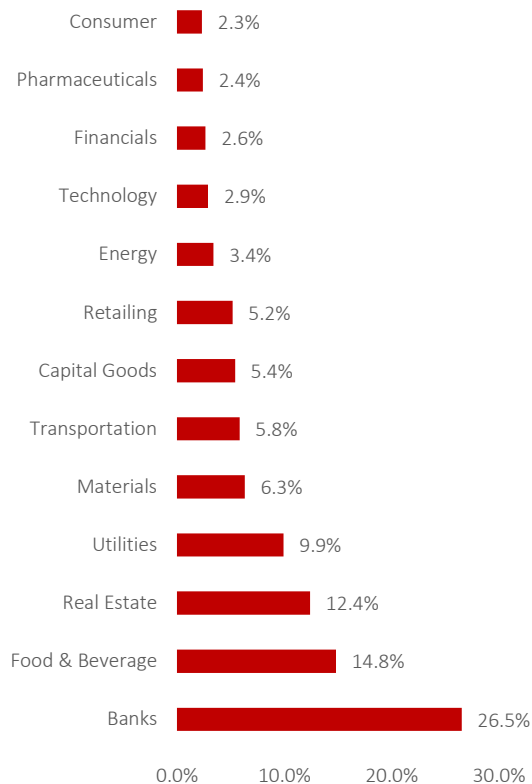
## Details

Inception	1 July 2014
Management fee	1.75% per annum
Subscription fee	0.0%
Redemption fee	<ul style="list-style-type: none"> <li>2.5% &lt;= 12 months</li> <li>1.0% &gt; 12 months</li> </ul>
Minimum subscription	VND2,000,000/ ~USD90
Custodian and Supervisory Bank	Standard Chartered Bank Ltd. (Viet Nam)
Auditor	PwC Vietnam
Trading frequency	Twice a week, on Tuesday and Thursday
Performance benchmark	VN-Index

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## Sector Allocation (% Total Asset)



## Top 10 Holdings

	Sector	% Total Asset
VCB	Banks	7.5
GAS	Utilities	7.1
VNM	Food & Beverage	6.5
VHM	Real Estate	6.4
HPG	Materials	5.0
TCB	Banks	4.5
MSN	Food & Beverage	3.8
CTG	Banks	3.8
MBB	Banks	3.6
MWG	Retailing	3.3

## Portfolio Valuation

	VEOF	VN30	VNINDEX
P/E (x)	13.3	14.1	15.7
P/B (x)	2.7	2.6	2.4
ROE (%)	22.7	18.9	15.2
Dividend yield (%)	2.2	2.1	1.7
Portfolio Turnover (%)	128.1	-	-
Sharpe ratio	(0.59)	(0.47)	(0.47)
No of stocks	41	30	370

Source: Bloomberg

## VEOF Update

**In October 2018, Vietnam's stock market was impacted by global sell-offs. The VN Index slumped 10.1% to end the month at 914.8 points.**

Due to an interest rate hike and trade war concerns, the S&P 500 and the MSCI Emerging Market Index dropped 6.8% and 8.8%, respectively, in October.

Vietnamese stocks tumbled despite the fact that there was no negative news regarding listed companies. The top index laggards were VHM (-21.7%), VNM (-15.4%), VCB (-10.6%), GAS (-10.1%), and BID (-16.2%).

Foreign investors net-purchased VND9,387 billion on the three bourses HOSE, HNX and Upcom. However, if the single MSN put-through transaction were excluded, foreign investors would have only sold VND1,588 billion in October 2018. All other ASEAN stock markets saw net foreign outflows during the month.

On the bright side, listed companies achieved positive 3Q18 earnings with an average year-on-year (yoy) growth of 24% and an average profit growth of 31%.

**Impacted by the adverse market conditions, VEOF's NAV per share declined by 11% in October 2018.**

Similar to the VN Index, most large holdings in VEOF's portfolio declined, such as VHM (-21.7%), VNM (-15.4%), VCB (-10.6%), GAS (-10.1%).

With the exception of VNM, whose 3Q18 earnings did not grow, VHM, VCB, GAS all attained high 3Q18 yoy profit growth. VHM recorded a 3Q18 net profit of VND3,848 billion, 176% yoy growth. Net profits of VCB and GAS also advanced by 37% and 68%, reaching VND2,935 billion and VND3,201 billion, respectively. Nevertheless, in the context of global sell-offs, those stocks were sold heavily by foreign investors.

In addition to the above-mentioned tickers, most of the stocks in VEOF's portfolio recorded positive 3Q18 earnings results. Banking stocks, which accounted for 26.5% of the fund's NAV, attained an average 3Q18 net profit growth of 29% yoy. The leading steel maker HPG saw 3Q18 net profit advance by 12% yoy. HPG and banks such as TCB, MBB outperformed the VN Index during last month's market turbulence.

## Important information

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